

SAN ANTONIO WATER SYSTEM
P. O. BOX 2449
SAN ANTONIO, TEXAS 78298-2449
TABULATION OF BIDS

PROPOSAL "Best Value" Bid for Global Positioning System (GPS)
FOR: Tracking System
TIME & (Date of Award through September 30, 2013)
DATE: 3:00 p.m., July 28, 2011

ITEM NO. DESCRIPTION AND APPROXIMATE QUANTITY

			Radio Satellite Integrators, Inc. 19144 Van Ness Ave. Torrance, CA 90501	Ituran USA, Inc. 1700 NW 64 Street, Suite 100 Ft. Lauderdale, FL 33309	BSM Wireless, Inc. 249 Kensington Rd. South Garden City South, NY 11530	
	BASE BID					
1.	100 units Equipment Pricing per unit	UNIT PRICE TOTAL	295.00 29,500.00	197.00 19,700.00	470.00 47,000.00	
2.	100 units Equipment Installation per unit	UNIT PRICE TOTAL	145.00 14,500.00	125.00 12,500.00	150.00 15,000.00	
3.	100 units 24/7 Monitoring monthly per unit. Pricing for less than or equal to one minute report intervals	UNIT PRICE TOTAL	32.00 76,800.00	34.95 83,880.00	37.00 88,800.00	
4.	20 units GPS receivers per unit	UNIT PRICE TOTAL	595.00 11,900.00	0.00	210.00 4,200.00	
5.	7 ea. Hardware Training (4 hours)	UNIT PRICE TOTAL	1,500.00	600.00 4,200.00	600.00 4,200.00	
6.	7 ea. Software and Reports Training (4 hrs.)	UNIT PRICE TOTAL	1,500.00	600.00 4,200.00	500.00 3,500.00	
7.	100 units Warranty hardware and software to include hosting fees Beginning the second year	UNIT PRICE TOTAL	20.00 2,000.00	35.40 3,540.00	0.00	
8.	Maintenance agreement to include software and hardware updates and or upgrades Beginning the second year	UNIT PRICE TOTAL	No Charge	No Charge	No Charge	
	TOTAL BASE BID	TOTAL	137,700.00	128,020.00	162,700.00	
	OPTION #1					
1.	25 units Equipment Pricing per unit (Qty of 100 - 125 units)	UNIT PRICE TOTAL	295.00 7,375.00	197.00 4,925.00	470.00 11,750.00	
2.	25 units Equipment Pricing per unit (Qty of 126 - 150 units)	UNIT PRICE TOTAL	295.00 7,375.00	197.00 4,925.00	470.00 11,750.00	
3.	50 units Equipment Pricing per unit (Qty of 151 + units)	UNIT PRICE TOTAL	295.00 14,750.00	197.00 9,850.00	470.00 23,500.00	
4.	100 units 24/7 Monitoring monthly per unit Pricing for less than or equal to one minute report intervals	UNIT PRICE TOTAL	32.00 76,800.00	34.95 83,880.00	37.00 88,800.00	
5.	25 units Equipment Installation per unit (Qty of 100 - 125 units)	UNIT PRICE TOTAL	145.00 3,625.00	125.00 3,125.00	150.00 3,750.00	
6.	25 units Equipment Installation per unit (Qty of 126 - 150 units)	UNIT PRICE TOTAL	145.00 3,625.00	125.00 3,125.00	150.00 3,750.00	
7.	50 units Equipment Installation per unit (Qty of 151 + units)	UNIT PRICE TOTAL	145.00 7,250.00	125.00 6,250.00	150.00 7,500.00	
8.	100 units Warranty hardware and software to include hosting fees third year (Option Year 1)	UNIT PRICE TOTAL	20.00 2,000.00	35.40 3,540.00	72.00 7,200.00	
9.	Maintenance agreement to include software and hardware updates and or upgrades Third year (Option Year 1)	UNIT PRICE TOTAL	0.00	0.00	0.00	
10.	100 units Warranty hardware and software to include hosting fees Forth year (Option Year 2)	UNIT PRICE TOTAL	20.00 2,000.00	35.40 3,540.00	72.00 7,200.00	
11.	Maintenance agreement to include software and hardware updates and upgrades Forth year (Option Year 2)	UNIT PRICE TOTAL	0.00	0.00	0.00	

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12.	100 units Warranty hardware and software to include hosting fees fifth year (Option Year 3)	20.00 TOTAL 2,000.00	20.00 2,000.00	35.40 3,540.00	72.00 7,200.00	
13.	Maintenance agreement to include software and hardware updates and or upgrades Fifth year (Option Year 3)	UNIT PRICE TOTAL	0.00	0.00	0.00	
	TOTAL OPTION 1		*			
			126,800.00	126,700.00	172,400.00	
	Terms		Net 30 days	Net 30 days	1% 20 days	
	Delivery Days			7 days	15 days	

***Vendor provided overall Best Value**

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BID INVITATIONS MAILED TO AND/OR PICKED UP BY:

Clevest Solutions, Inc.
 Fleetmatics
 GPS Fleet Solutions
 InSight USA
 Radio Satellite Integrators, Inc.
 Ituran
 Trimble Navigation
 Zonar Systems
 MVC Technology

Demandstar
 SAWS Website

****Award is based on the Best Value.
 Pricing represents 30% of the evaluation criteria.**